

SOTIRIS HJI-AVGOUSTIS, Ph.D.

EDUCATION

Doctor of Philosophy, Educational Administration, April 1996
Indiana State University, Terre Haute, Indiana 47809

Master of Science, Restaurant, Hotel, and Institutional Management, December 1988
Purdue University, West Lafayette, Indiana, 47907

Bachelor of Science, Restaurant, Hotel, and Institutional Management, May 1987
Purdue University, West Lafayette, Indiana, 47907

ACADEMIC WORK EXPERIENCE

4/07 – Present Professor, Department of Tourism, Conventions, and Event
Management, IUPUI

7/03 – Present Chair, Department of Tourism, Conventions, and Event
Management, IUPUI

7/03 – 4/07 Associate Professor, Department of Tourism, Conventions, and
Event Management, IUPUI

8/97 – 7/03 Assistant Professor, Department of Tourism, Conventions, and
Event Management, IUPUI

RECENT FUNDRAISING

Efroymsen Fund of Central Indiana Community Foundation, a grant to support the
continuation of the Indiana Cultural Tourism Conference through 2013
Amount: \$300,000.00

Efroymsen Fund of Central Indiana Community Foundation, a grant to support a guest
lecture series to bring to Indianapolis international experts in the field of arts and culture
for four years beginning 2008
Amount: \$100,000.00

Efroymsen Fund of Central Indiana Community Foundation, an endowed grant to support
study abroad opportunities for the department's students (September 2008 to perpetuity)
Amount: \$250,000.00

Efroymsen Fund of Central Indiana Community Foundation, grant to support the
execution of the Indiana Cultural Tourism Conference (2006-2008)
Amount: \$150,000.00

RREFEREED PUBLICATIONS

Hritz, N. and **Hji-Avgoustis, S.** (2008). An investigation of perceived tourism impacts
between market segments. Tourism Today 8, 33-53.

Cecil, A.K., Brothers, L., Wang, S., Fu, Y., Jones, E. and **Hji-Avgoustis, S.**, (2008). Developing future tourism entrepreneurs: A case study of a capstone course. Proceedings of the 2008 International Conference on Business, Hospitality & Tourism Management, 33-37, Ocho Rios, Jamaica.

Wang, S., Fu, Y., Cecil, A. K., and **Avgoustis, S. H.** (2008). Impacts of cultural tourism upon quality of life: The residents' perspective. Proceedings of the 2008 International CHRIE Conference, pp. 516-523.

Cecil, A. K., Fu, Y., Wang, S., and **Avgoustis, S. H.** (2008). Exploring resident awareness of cultural tourism and its impact on quality of life. European Journal of Tourism Research 1,1, pp. 39-52.

Fu, Y, Cecil, A. K., Wang, S. and **Avgoustis, S. H.** (2007). Predicting residents' perceptions of cultural tourism attractiveness. Tourism Today 7, pp. 125-138.

Wang, S., Fu, Y., Cecil, A. K., and **Avgoustis, S. H.** (2006). Residents' perceptions of cultural tourism and quality of life: A longitudinal approach. Tourism Today 6, pp 47-61.

Fu, Y., Wang, S., Cecil, A. K., and **Avgoustis, S. H.** (2006). Measuring student perceptions of online learning. Proceedings of the 13th Annual South Dakota International Business Conference, (pp. 26-40). Rapid City, South Dakota.

Avgoustis, S. H., Cecil, A.K., Fu, Y., and Wang, S. (2005). Exploring a relationship between quality of life, enjoyment of cultural tourism and demography. Tourism Today 5, 35-48.

Avgoustis, S. H., Cecil, A.K., Fu, Y., and Wang, S. (2005). Exploring the relationship between cultural tourism and quality of life. ISTTE Annual Conference Proceedings of Research and Academic Papers, Volume 17, 232-241.

Avgoustis, S. H., Cecil, A.K., Fu, Y., and Wang, S. (2005). Available city services as predictors of cultural tourism success. Proceeding of the 12th Annual South Dakota International Business Conference, pp. 110-123.

Wang, S., Yu, T., **Avgoustis, S.** (2005). The "top tourist city" rating system: A case study of China's NTO functions, China Tourism Research (1) 4, pp. 374-384, Binghamton, NY: The Haworth Press.

Avgoustis, S. H., Cecil, A.K., Fu, Y., & Wang, S. (2005). Exploring the demographics of web-based students and their attitudes towards on-line courses. Proceedings of the 1st International Academic Conference on Hospitality and Tourism, pp. 52-60, Montego Bay, Jamaica.

Avgoustis, S. H., Cecil A. (2005). Staying informed of changes and trends: a MICE

distance education program, Proceedings of the 1st International Meetings Industry Conference, (pp. 45-48). Athens, GR: Heliotopos.

Avgoustis, S. H. (2004). Midwestern travel demand for northwest Germany: trends and insights. Proceedings of the 11th Annual South Dakota International Business Conference, (pp. 12-32). Northern State University Center of Excellence.

Avgoustis, S. H. and Cecil, A. (2004). Urban cultural tourism initiative: an investigation of an acceptable implementation procedure. Proceedings of the 2004 International CHRIE Conference, (pp. 1-8).

Avgoustis, S. H., Cecil, A., and Leek, M. (2003). The use of a Delphi study to identify implementation procedures for an urban cultural tourism initiative: the case of Indianapolis. Proceedings of the 10th Annual South Dakota International Business Conference, (pp. 9-35). Northern State University Center of Excellence.

Achana, F. T. and **Avgoustis, S. H.** (2003). A competitive advantage approach to urban tourism sustainability: a case for Indianapolis. Tourism (51) 2, 127-140.

Avgoustis, S. H., Cobanoglu, C., Connolly, D., Hamilton, M., & Lee, C. (2003). Strategic uses and future directions of IT in the lodging industry. Second annual multi-unit lodging industry technology study. Hospitality Technology Magazine, 6(9) (Suppl. 1), 1-34.

Avgoustis, S. H. (2003). White lodging: franchisee perspective on corporate IT. In Strategic uses and future directions of IT in the lodging industry, second annual multi-unit lodging industry technology Study. Hospitality Technology Magazine, 6(9) (Suppl. 1), 21-22.

Avgoustis, S. H. and Riley, D. (2002). Federal immigration policies and the tourism industry. Proceedings of the 9th Annual South Dakota International Business Conference, (pp. 7-17). Northern State University Center of Excellence.

Achana, F. and **Avgoustis, S. H.** (2002). Designing a sustainable city tourism development model using an importance performance (IP) analysis. Proceedings of European Cities Tourism's International Conference, (pp. 139-149). Vienna, Austria: Springer.

Achana, F. and **Avgoustis, S. H.** (2002). A practical approach to city tourism sustainability. Proceeding of the 2002 Northeastern Recreation Research Symposium, (pp. 65-71). Northeastern Recreation Research (NERR) Steering Committee.

Achana, F. and **Avgoustis, S. H.** (2001). Using psychographic and demographic profiling to promote city tourism: the case of the 2001 World Police and Fire Games. Proceeding of the 8th Annual South Dakota International Business Conference, (pp. 1-15). Northern State University Center of Excellence.

Avgoustis, S. H. (1999). Promoting in-state tourism using travel consumer profiles. Proceeding of the 1999 Northeastern Recreation Research Symposium, (pp. 141-149). Northeastern Recreation Research (NERR) Steering Committee.

Avgoustis, S. H. (1998). The design of a job specification model for hospitality educators: using the Delphi method to analyze competency requirements. Proceedings of the Conference on Graduate Education and Graduate Students Research, (pp. 176-186). Houston, TX: Omni Press.

Avgoustis, S. H. & Brothers, L. (1998). Replacing the lecture hall with the virtual classroom: A learning community college life orientation course at Indiana University Purdue University Indianapolis. Proceedings of the Hospitality Information Technology Association Conference, (pp. 42-44). Los Angeles, CA: June 13-15.

Avgoustis, S. H. (1996). The Design of a job specification model for hospitality educators: using the Delphi method to analyze competency requirements. Proceedings of the Conference on Graduate Education and Graduate Students Research, (pp. 320-332). Houston, TX: Omni Press. (Research in progress category)

Avgoustis, S. H. (1996). The design of a job specification model for hospitality management educators: using the Delphi method to analyze competency requirements. [On line]. *Dissertation Abstracts*, 57-09A, Accession #: AAG9703887.

Avgoustis, S. H. and Brothers, L. (1993). Education and career concerns of hospitality management students in an associate degree program. Hospitality & Tourism Educator (5) 3, 17-19.

NON-REFEREED PUBLICATIONS

Hji-Avgoustis, S. and Bennett, J. (2007). Building a safe and secure tourism industry, Proceedings of the 3rd International Meetings Industry Conference, Athens, GR: Heliowebs.

Avgoustis, S. H., Cecil A., Wood, K. (2006). The history of Indianapolis as an emerging meetings, conventions and exhibitions destination. Proceedings of the 2nd International Meetings Industry Conference. Athens, GR: Heliowebs.

Cecil A., Wood K, **Avgoustis, S. H.** (2006). Continuous education in the meeting and convention management profession. Proceedings of the 2nd International Meetings Industry Conference. Athens, GR: Heliowebs.

Avgoustis, S. H. (2000). A capstone course to assess student, faculty, and program achievement. International CHRIE 2000 Convention Proceedings, (pp. 107-108). New Orleans, LA: July 19-22.

Avgoustis, S. H. and McNeely, K. The greening of the meeting industry, Ismail, A. (1999). Catering Sales and Convention Services, pp. 92-96. Albany, NY: Delmar

Publishers.

Avgoustis, S. H. (1995). Lodging management: Supplementary readings. West Lafayette, IN: Purdue Research Foundation.

Avgoustis, S. H. (1995). Lodging management: Course workbook. West Lafayette, IN: Purdue Research Foundation.

Avgoustis, S. H. (1992). Face-to-face with the customer: incorporating people skills into the curriculum. Proceedings of the CHRIE Conference, (pp. 271-272). Washington DC: CHRIE.

TEXTBOOK REVIEWER/CONTRIBUTOR

Reece, W. R. (2008). The economics of tourism. Upper Saddle River, NJ: Pearson Prentice Hall. (lead reviewer)

Pop, C., Cosma, S., Negrusa, A., Ionescu, C. and Marinescu, N. (2007). Romania as a tourist destination and the Romanian hotel industry. Newcastle, UK: Cambridge Scholars Publishing. (contributor and reviewer)

Fenich, G. G. (2005). Meetings, exposition, events and conventions: An introduction to the industry. Upper Saddle River, NJ: Pearson Prentice Hall. (reviewer)

AWARDS

2006 School of Physical Education and Tourism Management Teaching Award, IUPUI

2005 Trustees Teaching Award, IUPUI

2004 Trustees Teaching Award, IUPUI

2003 Trustees Teaching Award, IUPUI

2002 Trustees Teaching Award, IUPUI

2002 School of Physical Education Teaching Award, IUPUI

2001 Trustees Teaching Award, IUPUI

2001 School of Physical Education Teaching Award, IUPUI

2001 National Tour Association/National Tourism Foundation Visiting Scholar, Lexington, Kentucky

2001 Certificate of Excellence in Travel Education - Outstanding Scholastic Achievement in the North American Tourism Industry, National Tourism Foundation, Inc., Lexington, Kentucky

2000 Teaching Excellence Recognition Award, School of Physical Education, IUPUI

1999 Teaching Excellence Recognition Award, School of Physical Education, IUPUI

1999 Excellence in Teaching by the IUPUI Intercollegiate Athletics Department

1998 Teaching Excellence Recognition Award, School of Physical Education, IUPUI

1995 The Edgar Morphet Research Award, Department of Education Administration,
School of Education, Indiana State University, Terre Haute, Indiana

1993 Lola L. Lohse Faculty Appreciation Award, IUPUI

1992 Instructional Initiative Award for Technology Programs, School of Engineering and
Technology, IUPUI

EDITORIAL REVIEW BOARDS

2008 – 2010 *Journal of Teaching in Travel and Tourism*,
Member of the editorial review board

2000 – Present *Journal on Excellence in College Teaching*,
Member of the editorial review board

2006 - Present *European Journal of Tourism Research*, Editorial Board member

2005 – Present *Tourism Today*, Editorial Board member

2004 – Present *UNLV Journal of Hospitality, Tourism & Leisure Science*,
Editorial Board member

1998 - 2005 *Praxis - The Journal of Applied Hospitality Management*,
Editorial Board member

1998 -2004 *International Journal of Hospitality Information Technology*,
Editorial Board member

BOARD MEMBERSHIPS IN ACADEMIC/INDUSTRY INSTITUTIONS

Alpine Events and Convention Management Industry Advisory Board, Alpine Center,
The Swiss Business School for Hotel & Tourism Management Education in Greece.
American Hotel and Lodging Educational Foundation Collateral reviewer for the research
program

CenStates Chapter of the Travel and Tourism Research Association, Director (2000-
2002)

LEADERSHIP ROLES IN PROFESSIONAL ASSOCIATIONS

6th International Meetings Industry Conference, 10-11 February 2010, Athens, Greece
Chair, Scientific Advisors

5th International Meetings Industry Conference, 4-5 February 2009, Athens, Greece
Chair, Scientific Advisors

Council of Hotel, Restaurant and Institutional Education (CHRIE), 2009 International
Conference, Atlanta, GA
Member, CHRIE Symposium track review team

Council of Hotel, Restaurant and Institutional Education (CHRIE), 2008 International
Conference, Atlanta, GA
Member, CHRIE Symposium track review team

2007 Euro CHRIE Conference, Leeds, United Kingdom, Member, Refereed Papers
review team

4th International Meetings Industry Conference, 7-8 February 2008, Athens, Greece
Chair, Scientific Advisors

Council of Hotel, Restaurant and Institutional Education (CHRIE), 2007 International
Conference, Dallas, TX.
Member, CHRIE Symposium and Special Interest Groups (SIG) Submission review team

3rd International Meetings Industry Conference, 7-8 February 2007, Athens, Greece
Chair, Scientific Advisors

2nd International Meetings Industry Conference, 9-11 February 2006, Athens, Greece
Chair, Scientific Advisors

Council of Hotel, Restaurant and Institutional Education (CHRIE), 2006 International
Conference, Washington, DC.
Member, CHRIE Refereed Papers review team and member, CHRIE Referred Posters
review team

2005 Great Lakes Hospitality and Tourism Educators Conference, Indianapolis, Indiana
Overall Conference Chair

Council of Hotel, Restaurant and Institutional Education (CHRIE), 2005 International
Conference, Las Vegas, NV.
Member, CHRIE Symposium track review team, CHRIE Special Interest Groups
presentations review team, CHRIE Refereed Papers review team, Member, CHRIE
Referred Posters review team

1st International Meetings Industry Conference, 19-21 November 2004, Athens, Greece
Chair, Scientific Advisors

2004 Great Lakes Applied Research and Teaching Conference, Michigan Council of Hotel, Restaurant, and Institutional Educators (MICHRIE)
Member, Refereed paper review team, Abstract review team

2004 Las Vegas International Hospitality and Convention Summit I, Las Vegas, NV.
Member, Refereed paper review team, Abstract review team

Council of Hotel, Restaurant and Institutional Education (CHRIE), 2004 International Conference, Philadelphia. PA.
Member, CHRIE symposium review team

2004 National Extension Tourism Conference (NETC), Kissimmee, FL
Chair, NETC posters and resource library materials review team

1999-2003 Student Research Paper Award Program, CenStates Chapter of The Travel And Tourism research Association
Committee Member

2001 Council of Hotel, Restaurant and Institutional Education (CHRIE) International Conference, Toronto, Canada
Peer reviewer for refereed papers and posters

KEYNOTE AND INVITED PRESENTATIONS AND WORKSHOPS

5th International Meetings Industry Conference, 4-5 February 2009, Conference Center, Athens, Greece

Title: Weathering the economic storm: Strategies for tourist destinations (Keynote Presentation)

4th International Meetings Industry Conference, 6-7 February 2008, Conference Center, Athens, Greece

Title: Green meetings (Keynote Presentation)

3rd International Meetings Industry Conference, 7-8 February 2007, ARTs Center, Halandri, Athens, Greece

Title: Building a safe and secure tourism industry (Keynote Presentation)

2nd International Meetings Industry Conference, 9-11 February 2006, ARTs Center, Halandri, Athens, Greece

Title: The history of Indianapolis as an emerging meeting, conventions and exhibition destination (Keynote Presentation)

1st International Meetings Industry Conference, 19-21 November 2004, Athinais Conference Center, Athens, Greece

Title: Staying informed of changes and trends: A MICE distance education program (Keynote Presentation)

1st International Meetings Industry Conference, 19-21 November 2004, Athinais Conference Center, Athens, Greece
Title: Factors Influencing the growth and development of market demand (Invited Panelist)

1st International Meetings Industry Conference, 19-21 November 2004, Athinais Conference Center, Athens, Greece
Title: Marketing strategies for the meetings industry (Invited Session Chair)

2002 Indiana Park and Recreation Association State Conference, Indianapolis, Indiana
Title: Marketing Tourism: Strategies For The New Economy (Conference Invited Speaker)

2001 Heartland Travel Showcase, Indianapolis, Indiana
Title: Marketing Tourism: Strategies For The New Economy (Conference Keynote Speaker)

2001 Travel and Tourism Research Association – CenStates Chapter Breakfast Meeting and Awards Presentation, 22nd Annual Marketing Research conference, Lisle, Illinois, Chair of Student Paper Research Awards and Co-Master of Ceremonies

2000 Travel and Tourism Research Association – CenStates Chapter Breakfast Meeting and Awards Presentation, The 5th Outdoor Recreation and Tourism Trends Symposium, Lansing, Michigan
Chair of Student Paper Research Awards and Co-Master of Ceremonies

1998 Indiana State Festival Association Conference, Vincennes, Indiana
Title: Strategic Festival Management: Preparing for the future by studying the past (Closing Keynote Speaker)

1996 Annual CHRIE Conference, Washington, D.C.
Title: Program Assessment: A Step-by-Step Outline (Top Ten Teaching Module)

LOCAL AND NATIONAL MEDIA CITATIONS

Indianapolis Business Journal, March 2, 2009. Hotels wary of shouldering larger load: Raising already-lofty lodging levy could cause convention planners to bypass Indianapolis.

Indianapolis Business Journal, February 20, 2009. Raising tourism taxes for CIB could backfire.

Indianapolis Business Journal, January 16, 2009, Survey bodes well for tourism boosters.

The Cincinnati Enquirer, Friday, September 12, 2008. Downtown hotels beat the odds.

The Cincinnati Enquirer, Saturday, May 17, 2008. To travel or not to travel: Fuel costs

giving us 2nd thoughts about vacation.

Indianapolis Monthly, June 2008, The green party.

Inside Indiana Business, May 6, 2008, Poll Shows Concerns About Crime in Indy.

Indianapolis Business Journal, February 4, 2008, Pedestrian bridge to state park still in the works White River venues think hotel complex will be a boost.

Inside Indiana Business, January 10, 2008, Sports Tourism Development Certificate Offered by IUPUI.

Indianapolis Business Journal, January 7, 2008, Convention president pushed for expansion: Successor to retiring Bedell will have much space to fill.

Indianapolis Business Journal, December 24, 2007, Union push under way at 2 Indianapolis hotels: They would be first to unionize in central Indiana.

Indianapolis Business Journal, December 3, 2007, Local hospitality market continues expanding: Last year's numbers are in; this year looking strong.

WIBC News Radio, November 6, 2007, Survey: City Lacks in Safety and Security.

Inside Indiana Business, November 5, 2007, Study: Downtown Indianapolis Safety Perception Drops.

WTHR 13, November 5, 2007, IUPUI survey finds fewer feel safe in downtown Indy.

WRTV 6, November 6, 2007, Is Downtown Indy Safe? Survey Shows Doubts; Police Say Indy Is Relatively Safe.

WISH TV 8, November 5, 2007, Perception of unsafe downtown defies facts.

Indianapolis Business Journal, August 6, 2007, Opportunistic VMS builds event-planning powerhouse: Local hospitality firm's early work with Lilly helped it carve out major niche in the pharmaceutical market.

Indianapolis Business Journal, June 25, 2007, Section: SMALL BIZ, page number 31, New management brings youth, profit: Industry experience makes hotel more professional.

The Indianapolis Star, May 24, 2007, Road trips: short and cheap
Midwest cities are vying for the same visitors as travelers stay closer to home, spend less.

The Cincinnati Enquirer, Friday, May 10, 2007. Economic strategy a risk
Museum will rely on donors, regional appeal.

The Indianapolis Star, January 21, 2007, Conrad Hotel is still waiting for all the stars to come out.

Indianapolis Business Journal, VOL 27, NO 32. July 31- October 16 –October 22, 2006, Ready or not, here come the teen-agers; Thousands of FFA youth to test hospitality industry

The Cincinnati Enquirer, Friday, September 15, 2006, Cincy finalist for NAACP meet: '08 convention has political overtones.

Indianapolis Business Journal, Meeting and Event Planning Guide, September 25, 2006, More students seeking careers in hospitality, pp. 10-14

The Indianapolis Star, August 6, 2006, Travel: Fields of exploration.

Indianapolis Business Journal, VOL 27, NO 21. July 31- August 6, 2006, IUPUI's tourism department luring hundreds of students.

The Indianapolis Star, July 28, 2006, There is still room to grow hotel business.

The Cincinnati Enquirer, Saturday, June 18, 2006, Opening new doors: Convention Center's upgrade breeds confidence.

The Cincinnati Enquirer, Saturday, June 10, 2006, Drive or Fly? Air can be cheaper for one. Families? Hit the road.

FortWayne.com, Saturday, May 13, 2006, City wins \$25K prize for tourism campaign.

FortWayne.com, Friday, May 12, 2006, Fort Wayne wins for best cultural tourism campaign.

Indianapolis Business Journal, VOL 27, NO 10. May 15-21, 2006, Battle of the brands Planners go back to drawing board after city slogan nixed.

Inside Indiana Business, May 12, 2006, Fort Wayne Organizations to Receive Cultural Tourism Award.

BizBaz New York, April 19, 2006, Getting Schooled: Colleges Adding Event Courses.

The Indianapolis Star, April 6, 2006, You can't argue with success of Indy's sports strategy.

Inside Indiana Business, March 24, 2006, IUPUI Announces Cash Cultural Tourism Prize.

Inside Indiana Business, February 17, 2006, IUPUI Indianapolis Tries to Attract

Conventions From Europe.

Cen States TTRA Quarterly Newsletter, 4th quarter 2005, Urban rejuvenation and cultural tourism.

The Indianapolis Star, December 8, 2005, Tourists in Indy are opening their wallets wider, study says.

The Sagamore, December 7, 2005, VOL 35, NO 15, A city of growth: Study finds while city, culture grow, Hoosiers find better quality of living.

Indianapolis Business Journal, VOL 26, NO 22, October 17 – October 23, 2005, Boom baby: Tourism industry preps for growth.

The Indianapolis Star, October 2, 2005, Boost or bust.

WIBC, September 19, 2005, Survey to Measure Indy's Quality of Life.

The Indianapolis Star, September 8, 2005, Circle Centre turns 10: Centre of rebirth.

Inside Indiana Business with Gerry Dick, September 2, 2005, IUPUI to Conduct Second Quality of Life Survey.

Inside Indiana Business with Gerry Dick, August 25, 2005, IUPUI to offer tourism, event management course in Spanish.

Indiana University Foundation New Ground, Summer 2005 - Grant Will Help TCEM Boost New Indianapolis Initiative.

WTHR 13 News at 6 pm – Will Indy suffer from F1 race? June 20, 2005.

WTHR 13 website, Will Indy suffer from F1 race? June 20, 2005.

Fast Forward, May 2005. Learning while living.

The Indianapolis Star, May 1, 2005, Taste a new career in hospitality and tourism, College Guide Summer Issue.

Inside Indiana Business with Gerry Dick, April 5, 2005, Health tourism certificate offered.

WRTV News at 5 and 6 pm – Findings of the 2004 Indianapolis Quality of Life Study findings, March 11, 2005.

WIBC News at 5 pm - Findings of the 2004 Indianapolis Quality of Life Study findings, March 11, 2005.

Inside Indiana Business with Gerry Dick, January 20, 2005, IUPUI receives grant to advance Indianapolis' cultural initiative.

WTHR News at 6, 10 and 11 pm – Release of the 2004 Indianapolis Quality of Life Study findings, December 2, 2004.

Indianapolis Business Journal, VOL 25, NO 36, November 15 – November 21, 2004, State Tourism Grants Promote Development.

The Indianapolis Star, Monday, October 4, 2004, Downtown Digest: J. K. Wall, Researching quality of life.

Inside Indiana Business with Gerry Dick, September 29, 2004, IUPUI Conducts Quality of Life Study in Indianapolis.

Indianapolis Business Journal, VOL 25, NO 13, June 7 – June 13, 2004, Product development a focus for new tourism director.

Indianapolis Business Journal, VOL 25, NO 4, April 5 – April 11, 2004, Building an arts buzz.

Indianapolis Business Journal, VOL 25, NO 3, March 26 – April 4, 2004, Cultural training program expands.

The Indianapolis Star, Monday, December 1, 2003, Downtown Digest: J. K. Wall, Passing the test.

The Indianapolis Star, Monday, August 25, 2003, Tourists depend on drivers, clerks to know area attractions.

Indianapolis Business Journal, VOL 24, NO 24, August 25-31, 2003, Touting tourism on a tight budget.

Indianapolis Business Journal, VOL 24, NO 24, August 25-31, 2003, Tourism initiative targets front-line industry workers.

WRTV TV 6, 11:00 p.m. News – Special Assignment, Friday, August 7, 2003, Interview on Indianapolis' cultural tourism initiatives.

Indianapolis Business Journal, VOL. 24, NO. 21, August 4 – 10, 2003, Who's who behind the scenes in hospitality.

Indianapolis Business Journal, July 7 – 13, 2003. Arts effort picks up steam.

NUVO, May 14- 21, 2003. Cultural tourism forum.

Denver Post, Sunday, February 23, 2003. Confusion tips patrons' scales on gratuities.

The Indianapolis Star, Tuesday, November 19, 2002. Students conduct surveys about impressions of city.

NUVO, November 6-12, 2002. Odd man out. Sotiris Avgoustis attempts to share his data.

WIBC 1070 AM (Radio Insider 7:00 pm – 7:30 pm, Saturday, September August 28, 2002). Topics of discussion: International visitors' perceptions of Indianapolis as a tourist destination and the cultural tourism initiative.

The Indianapolis Star, Wednesday, September 25, 2002. Survey: Painting city as arts destination could be tough.

WIBC 1070 AM (Radio Insider 6:00 pm – 6:30 pm, Saturday, August 31, 2002). Topic of discussion: International visitors' perceptions of Indianapolis as a tourist destination.

The Indianapolis Star, Friday, August 30, 2002. How will visitors translate the city?

Bizjournals.com, May 15, 2002. Combat chaos of meeting planning with professional help.

The Indianapolis Star, Sunday, February 3, 2002. Mapping the trail of freedom: Underground Railroad's history grabs interest of professor who says tourism can be basis for peace.

The Indianapolis Star, Monday, November 5, 2001. Foreign visitors say Circle City's safe.

WISH TV 8, 11:00 p.m. News Broadcast, Friday, September 28, 2001 and 7:00 a.m. News Broadcast, Saturday, September 29, 2001, Interview on current tourism research initiatives.

The Indianapolis Star, Friday, September 26, 2001. Second F-1 race lacks luster of first.

The Denver Business Journal, Week of March 5, 2001. Don't leave big meeting plans in amateur's hands.

The Indianapolis Star, Thursday, October 5, 2000. New tricks of the trade: Restaurants use magic, music and bowling to lure customers.

GRADUATE STUDENT RESEARCH COMMITTEES

Member of Kristin Wood's master's thesis committee, HPER- Recreation and Park Administration, Indiana University, Bloomington, Indiana University

Title: Resident volunteer perceptions of sport tourism: a case study of Indianapolis,

Indiana

Defended: April 30, 2007

Member of Nancy Hritz's dissertation committee, HPER- Recreation and Park Administration, Indiana University, Bloomington, Indiana University

Title: Urban host community perceptions of tourism market segment impacts: evidence from Indianapolis

Defended: July 28, 2006

Member of Amanda Cecil's dissertation committee, HPER- Recreation and Park Administration, Indiana University, Bloomington, Indiana University

Title: The role of small tourism businesses in urban tourism development: a case study of Indianapolis

Defended: December 2005

UNDERGRADUATE RESEARCH COMMITTEES

The 18th National Conference on Undergraduate Research, IUPUI, Indianapolis, Indiana

Title: Evaluation of the travel potential of the Midwest tourism market (USA) to Erlebniswelt Auswanderung Bremerhaven (Germany) to live through the migration experience, stand up presentation

Student: Megan Leek

The 18th National Conference on Undergraduate Research, IUPUI, Indianapolis, Indiana

Title: Indianapolis ambassadors: a performance evaluation of tourism front-line employees, stand up presentation

Student: Ann Pruitt

2004 Undergraduate Research Opportunity Program (UROP) for Megan Leek, Graduate Office, IUPUI

Student Amount: \$2,500

Research Project

Title: Evaluation of the travel potential of the Midwest tourism market (USA) to Erlebniswelt Auswanderung Bremerhaven to live thorough the migration experience

2003 Summer Research Opportunity Program (SROP) for Megan Leek, Graduate Office, IUPUI

Student Amount: \$3,000

Referred Research Publication and Presentation

Title: The use of a Delphi study to identify implementation procedures for an urban cultural tourism initiative: The case of Indianapolis. Proceeding of the 10th Annual South Dakota International Business Conference, (pp. 9-35). Northern State University Center of Excellence.

Avgoustis, S. H and Riley, D. (2002). Federal immigration policies and the tourism industry. Proceeding of the 9th Annual South Dakota International Business Conference, (pp. 7-17). Northern State University Center of Excellence.

Title: Federal immigration policies and the tourism industry, Stand Up Presentation
9th Annual South Dakota International Business Conference, Rapid City, South Dakota
Student: Deborah Riley (TCEM 411: Hospitality Law)

Title: A visitor profile for the 2002 Indy Summer Stages (Clear Channel Entertainment)
IUPUI Honors Program H-Option, Summer 2002
Student: Deborah Riley (TCEM 461: Tourism Research)

Title: Federal immigration policies and the tourism industry
2001 CenStates Graduate Student Research Competition
Third Place Winner
Student: Deborah Riley
Research Project

Title: A conversion study to measure the effectiveness of the marketing campaign for the 2002 Indy Jazz Fest
IUPUI Honors Program H-Option, summer 2002
Student: Deborah Riley (HPER R423: Visitor Behavior)

The 16th National Conference on Undergraduate Research, Whitewater, Wisconsin
Title: Using conversion studies to assess advertising effectiveness for a special event: The case of the 2001 Indianapolis Junior League Holiday Mart, Stand up presentation
IUPUI Honors Program H-Option, spring 2002
Student: Deborah Riley (TCEM 299: Introduction to Tourism Research)

Title: Underground Railroad in Indiana: Historic and Cultural Approaches to Tourism
IUPUI Honors Program H-Option, spring 2002
Student: Deborah Riley (TCEM 472: Global Tourism)

Title: A conversion study to measure the effectiveness of the marketing campaign for the 2001 Holiday Mart
IUPUI Honors Program Research Fellows, Fall 2001
Student: Amy Field and Deborah Slater

1998 Midwest Regional CHRIE Conference, Merrillville, Indiana
Title: Training Tomorrow's Tourism Professionals (Stand-Up Presentation)
Students: Shawn Bradford, Lori Gamble, Amanda Hargrave, Geoff Hastings, Michelle Stolz, Tom Waltman

1999 Spring Symposium, Indiana University, Bloomington, Indiana
Title: Integrating Research Skills Into An Undergraduate Curriculum, stand-up presentation
Student: Kelly McNeely

1999 CenStates Travel and Tourism Association Conference, Clarksville, Indiana
Title: Visitor Profile Studies, stand-up presentation

Student: Shawn Bradford, Lori Gamble, Amanda Hargrave, Geoff Hastings

Research Publication

Avgoustis, S. H. and McNeely, K. (1999). The Greening of the Meeting Industry, Catering Sales and Convention Services, Albany, NY: Delmar Publishers, 92-96.

Research presentation

1999 Indiana Faculty Development Conference, Bloomington, Indiana

Title: Using a Capstone Course to Assess Student and Faculty, stand-up presentation

Student: Kelly McNeely